

CURRICULUM VITAE

Karl Storchmann

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EDUCATION

- 2005 Habilitation, University of Bochum, Germany
- 1998 Doctoral Degree (PhD) in Economics, University of Bochum, Germany
("summa cum laude"), Thesis: The Deficit of Public Transportation
- 1990 Diploma in Economics (M.A.), University of Bochum, Germany

EMPLOYMENT HISTORY

- 2009-present Clinical Professor, Economics Department, New York University
- 2014-present Associate Professor, KEDGE Business School, Bordeaux
- 2005- 2010 Associate Professor (tenured since 2008), Economics Department,
Whitman College
- 2005-present *Privatdozent*, University of Bochum, Germany
- 2000-2005 Lecturer, Yale University, Dept of Economics (full time), also:
Faculty, interdisciplinary major program in *Environmental Studies*,
Yale University
- 2001-2003 Lecturer at University of Jena, Germany, Dept of Economics (part time)
- 1991-1999 Senior Economist, Rhine-Westphalian Institute for Economic Research
(RWI), Essen, Germany; Dept of Energy Economics

- 1998-1999 Lecturer, German Academy of Business and Administration in Essen, Germany (part time)
- 1990-1991 Research and Teaching Assistant for Prof. Dr. Paul Klemmer, Dept of Economics, University of Bochum

VISITING POSITIONS

- 2014-2015 Visiting Professor, Bordeaux Sciences Agro, Université de Bordeaux
- 2014 KEDGE Bordeaux Business School (May-Aug)
- 2014 Bordeaux Sciences Agro, Université de Bordeaux (March)
- 2013 Université de Paris II Panthéon-Assas (May-June)
- 2012 Bordeaux Management School BEM (November)
- 2012 Université Montesquieu Bordeaux IV (March)
- 2007 Visiting Associate Professor, New York University, Dept of Economics (6 months)
- 2000 Visiting Research Scholar, Yale University, Dept of Economics (9 months)
- 1999-2000 Visiting Research Scholar, University of California at Los Angeles (UCLA) Institute for Transportation Studies (5 months)

AFFILIATIONS

- 2008-present Honorary Editorial Board *International Journal of Wine Research*
- 2006-present Founding and managing editor of *Journal of Wine Economics* (together with Kym Anderson, Orley Ashenfelter, Victor Ginsburgh and Robert Stavins)
- 2006-present Co-founder and vice president of *American Association of Wine Economists*
- 2012-present Board member *Bordeaux Wine Economics*
- 2006-2010 Founding editor and academic advisor of *Whitman Economics Working Papers* (publishes students and faculty research)

2005-present	Member of Scientific Committee of <i>Society for Quantitative Gastronomy</i>
2004-present	Research Associate, <i>Energy Environment Forecast Analysis (EEFA)</i> , Münster, Germany
2003-present	Research Fellow at <i>Rhine-Westphalian Institute for Economic Research (RWI Essen, Germany)</i>
2003-2007	Member of Scientific Board of <i>Vineyard Data Quantification Society</i>

TEACHING EXPERIENCE

NYU	<i>Microeconomic Theory (2009); Industrial Organization (2009-2015); Intermediate Microeconomics (2007, 2011-2014); Urban Economics (2010-2015); Public Finance (2010, 2011)</i>
Bordeaux Sciences Agro	<i>Wine Industrial Organization (2015)</i>
Rutgers University	<i>Wine Economics (2012)</i>
Whitman College	<i>Economic Principles (2005, 2006); Intermediate Microeconomics (2005-2009); Wine Economics (2006-2008); Introductory Econometrics (2007-2009); Urban Economics (2006); Transportation Economics (2005)</i>
Yale University	<i>Macroeconomic Principles (2001-2005); Microeconomic Principles (2001-2005); Environmental Microeconomics (2001, 2002); Applied Econometrics: Urban Transportation Economics (2004); Public Finance and the Environment (2003); Transportation Economics and the Environment (2001, 2004)</i>
University of Jena (Germany)	<i>Environmental Policy, Graduate (2001); Transportation Economics, Graduate (2002)</i>
University of Bochum (Germany)	<i>Transportation Economics, Graduate (2006, 2007); Environmental Economics and Policy, Graduate (2006, 2008); Wine Economics, Graduate (2010), Industrial Organization, Graduate (2013, 2015)</i>

WORKSHOPS AND CONFERENCES ORGANIZED

- 2014 *Eighth Annual Conference of American Association of Wine Economists (AAWE)* in Walla Walla, WA (June 22-25, 2014), (95 presentations, 150 participants)
- 2012 *Sixth Annual Conference of American Association of Wine Economists (AAWE)* in Princeton, NJ (June 7-10, 2012), (100 presentations, 200 participants)
- 2011 Session “Topics in Wine Economics” at Annual Conference of *American Economic Association* in Denver (Jan 6-9, 2011). Published in *American Economic Review, Papers and Proceedings*, 101(3), 136-156.
- 2009 *Third Annual Conference of American Association of Wine Economists (AAWE)* in Reims, France, (June 18-21, 2009), (120 presentations, 250 participants)
- 2008 *Second Annual Conference of American Association of Wine Economists (AAWE)* in Portland, Oregon (August 14-16, 2008), (65 presentations, 140 participants)
- 2007 *First Annual Conference of American Association of Wine Economists (AAWE)* in Trier, Germany (May 23-26, 2007). (45 presentations, 100 participants)
- Workshop on the Sensory Evaluation of Wine* (with Ann Noble, UC Davis), Whitman College, Walla Walla (April 12, 2007) (60 participants)
- Wine and Global Warming, Interdisciplinary Workshop* (7 presentations, 150 participants). Whitman College, Walla Walla, March 29-30.
- 2005 *Wine and Investment* (with Orley Ashenfelter and Allen Shoup) 150 participants. Whitman College, Walla Walla, October 2005.

AWARDS, FELLOWSHIPS, HONORS

- 2015 Invited Lecture on “Wine and Climate Change” at World Expo 2015, Milan, Italy (September 19)
- Invited Lecture on Wine Economics at “Economics of Vices and Virtues Conference” at the Center of the Study of Economic Culture of Saint Petersburg State University (Saint Petersburg, Russia, May 15).
- Invited Plenary Address “Wine Economics and Climate Change” at NY BEV (Rochester, New York, Feb 26)

- 2012 Invited Plenary Address “Expert Opinion on the Wine Market” Annual Meeting of *American Philosophical Society* (Philadelphia, PA, April 20)
- Invited Plenary Address “Wine and Global Warming in the European Union.” Annual Conference *International Consortium for Agricultural Biotechnology Research ICABR* (Ravello, Italy, June 24)
- 2010 Keynote *Simon Brandt Lecture “Wine Economics”* at joint Annual Conference of *African Agricultural Economics Association AAEA* and *Agricultural Economics Association of South Africa AEASA* in Cape Town, South Africa (Sep 20)
- 2007 *James Bancroft Stipend* for Wine Economics
- 2006 *Abshire Research Scholar Award*, Whitman College
- 2005 *Abshire Research Scholar Award*, Whitman College
- 2002 *Liquid Assets Prize* for best paper at the IX. Annual Meeting of the Vineyard Data Quantification Society (VDQS), Montpellier/France
- 2001 Scholarship for a Yale visit from *Deutsche Forschungsgemeinschaft DFG* (German National Science Foundation), 6 months
- 1999 Scholarship for a UCLA and Yale visit from *Deutsche Forschungsgemeinschaft DFG* (German National Science Foundation), 12 months
- 1999 *District Savings Bank of Recklinghausen Award* for outstanding dissertation
- 1999 *Deschauer Bros. Doctoral Dissertation Prize of the Ruhr-University Bochum* for outstanding scientific achievements

RESEARCH INTERESTS

- Agricultural Economics
- Wine Economics
- Applied Microeconomics
- Environmental Economics
- Urban and Regional Economics
- Transportation Economics
- Energy Economics

MEMBERSHIPS

- American Economic Association
- Verein für Socialpolitik (German Economic Association)
- American Association of Wine Economists (Vice President, 2006-present)
- Gesellschaft für Geschichte des Weins
- Society for Quantitative Gastronomy (Executive Board, 2007-present)
- Vineyard Data Quantification Society (Executive Board, 2003-2007)

PUBLICATIONS

ARTICLES IN REFEREED JOURNALS

- 1) Gergaud, O., Storchmann K. and Verardi, V. (2015). Expert opinion and product quality: Evidence from New York City restaurants. *Economic Inquiry*, 53(2), 812-835.
- 2) Ashenfelter, O. and Storchmann, K. (2015). Wine and global warming. *Review of Environmental Economics and Policy*. Invited paper, forthcoming.
- 3) Storchmann, K. (2012). Wine economics. *Journal of Wine Economics*, 7(1), 1-33.
- 4) Jaeger, D.A. and Storchmann, K. (2011). Wine retail price dispersion in the United States: searching for expensive wines? *American Economic Review, Papers and Proceedings*, 101(3), 136-141.
- 5) Storchmann, K. (2011). Wine economics: emergence, developments, topics. *Agrekon*, 50(3), 1-28.
- 6) Ashenfelter, O. and Storchmann K. (2010). Using a hedonic model of solar radiation to assess the economic effect of climate change: the case of Mosel valley vineyards. *The Review of Economics and Statistics*, 92(2), 333-349.
- 7) Ashenfelter, O. and Storchmann K. (2010). Measuring the economic effect of global warming on viticulture using auction, retail and wholesale prices. *Review of Industrial Organization*, 37, 51-64.
- 8) Schnabel, H. and Storchmann, K. (2010). Prices as quality signals. Evidence from the wine market. *Journal of Agricultural & Food Industrial Organization*, 8, Article 2.
- 9) Storchmann, K. (2010). The economic impact of the wine industry on hotels and restaurants: evidence from Washington State. *Journal of Wine Economics* 5(1), 164-183.
- 10) Storchmann, K. (2007). Asymmetric information and markets in transition: vineyard auctions in the Mosel valley after the French revolution. *Journal of European Economic History*, 35 (2), 395-424.
- 11) Haeger, J. and Storchmann, K. (2006). Prices of American Pinot Noir: climate, critics, craftsmanship. *Agricultural Economics*, 35, 67-78.
- 12) Storchmann, K. (2005). English weather and Rhine wine quality: an ordered probit model. *Journal of Wine Research*, 16(2), 105-119.

- 13) Jones, G., Cooper, O., Storchmann, K., and White, M. (2005). Climate change and global wine quality. *Climatic Change*, 73, 319-344.
- 14) Storchmann, K. (2005). Global gasoline demand for passenger cars: the role of income distribution. *Energy Economics*, 27, 25-58.
- 15) Storchmann, K. (2005). The rise and fall of German hard coal subsidies. *Energy Policy*, 32, 1469-1492.
- 16) Storchmann, K. (2004). On the depreciation of automobiles: an international comparison. *Transportation* 39, 371-408.
- 17) Storchmann, K. (2003). Externalities by automobiles and fare free transit in Germany. *Journal of Public Transportation* 6(4), 89-105.
- 18) Storchmann, K. (2002), Umweltpolitik und Kapitalstock - Determinanten der Nutzungsdauer von Pkw im internationalen Vergleich. (Environmental policy and capital stocks – life cycle determinants of passenger cars). Festschrift for Paul Klemmer, *RWI-Mitteilungen*, 53, 361-376.
- 19) Storchmann, K. (2001). The impact of fuel taxes on public transport - An empirical assessment for Germany. *Transport Policy*, 8(1), 19-28.
- 20) Jones, G. and Storchmann, K. (2001). Wine market prices and investment under uncertainty: An econometric model for Bordeaux Crus Classés. *Agricultural Economics*, 26, 115-133.
- 21) Storchmann, K. (1999). Nulltarife im öffentlichen Personennahverkehr als Second-Best-Lösung? Theoretisches Konzept und Implikationen für die Bundesrepublik Deutschland. (Free transit as second-best-solution? Theoretical conception and impact for Germany), *Zeitschrift für Verkehrswissenschaft*, 70, 155-177.
- 22) Storchmann, K. (1998). Triple Dividend von Mineralölsteuererhöhungen? Empirische Aspekte zur effektiven Steuerinzidenz im Personenverkehr. (Triple dividend of fuel taxes? Empirical aspects of effective tax incidence), *Zeitschrift für angewandte Umweltforschung*, 11, 390-400.
- 23) Storchmann, K. (1999), Einstieg in die ökologische Steuerreform im Verkehrsbereich: Auswirkungen auf den Öffentlichen Personennahverkehr. (Introducing the ecological tax reform in the transport sector: the impact on public transportation), *RWI-Mitteilungen*, 50(1/2), 65-79.
- 24) Jones, G. and Storchmann, K. (1998). Empirie der Preisbildung bei Crus Classés des Bordelais - Determinanten, Sensitivitäten und Prognosen. (Empirical analysis of Bordeaux wine pricing – determinants, sensitivities, and forecast), *Die Weinwissenschaft -*

Viticultural and Enological Science, 53, 136-149.

- 25) Storchmann, K. (1998), Ein ökonometrisches ÖPNV-Modell für Deutschland. (An econometric model for public transportation in Germany), *RWI-Mitteilungen*, 49, 75-102.
- 26) Storchmann, K. (1997). Europäische Umweltabgabe auf den Pkw-Verkehr? Empirische Analyse der Kraftstoffnachfrage. (European tax on automobiles and gasoline? Empirical analysis of fuel consumption), *Zeitschrift für Verkehrswissenschaft*, 68, 249-276.
- 27) Storchmann, K. (1997). Beschäftigungseffekte des Steinkohlenbergbaus. Eine kritische Betrachtung. (Employment effects of hard coal mining: A critical assessment). *Zeitschrift für Energiewirtschaft*, 21, 307-316.
- 28) Storchmann, K. (1993), Abgaben auf den Pkw-Verkehr und ihre Wirkungen auf den Kraftstoffverbrauch im internationalen Vergleich. (Taxes on automobiles and their impact on fuel consumption in an international comparison), *RWI-Mitteilungen*, 44, 345-374.
- 29) Storchmann, K. and Wienert, H. (1992), Die Beihilfen für den Absatz von Koks- und Hochofenkoks - Grundlagen, Subventionsvolumen, Finanzierungsrisiken. (Subsidies for coking coal – basics, volume and financial risks), *RWI-Mitteilungen*, 43, 201-222.

OTHER ARTICLES, BOOK CHAPTERS, WORKING PAPERS

- 1) Storchmann, K. (2014). Just drink it: why wine investing usually isn't worth it. *The Conversation*, Dec 31. <https://theconversation.com/just-drink-it-why-wine-investing-usually-isnt-worth-it-35713>
- 2) Ashenfelter, O., Gergaud, O., Ginsburgh, V. and Storchmann, K. (2013). Wine tasting: is "terroir" a joke and/or are wine experts incompetent? VOX <http://www.voxeu.org>
- 3) Storchmann, K. (2013). Weinbau und Klimawandel: Ökonomische Aspekte. (The economics of viticulture and climate change). In: Formayer, H. and Prettenhaler, F. (eds), Weinbau und Klimawandel. Verlag der Österreichischen Akademie der Wissenschaften/Austrian Academy of Science, Vienna.
- 4) Storchmann, K., Mitterling, A. and Lee, A. (2012). The detrimental effect of expert opinion. Evidence from the wine market. *AAWE Working Paper Economics No. 118*.
- 5) Gergaud, O., Storchmann, K. and Verardi, V. (2012). Expert opinion and quality perception of consumers: evidence from New York City restaurants. *AAWE Working Paper Economics No. 108*.

- 6) Storchmann, K. (2012). Q&A: Wine Economics. *Nature*, forthcoming.
- 7) Ashenfelter, O. and Storchmann K. (2010), Measuring the economic effect of global warming on viticulture using auction, retail and wholesale prices. *NBER Working Paper No. 16037*. National Bureau of Economic Research, Cambridge, Mass.
- 8) K. Storchmann (2011). The external cost of transportation. In: Peter Nijkamp, Kenneth Button and Henry Vega (eds.), *Dictionary of Transport Analysis*. Edward Elgar: Cheltenham, UK.
- 9) K. Storchmann (2008). The economic impact of the wine industry on hotels and restaurants in Walla Walla. AAWE Working Paper No. 16. *American Association of Wine Economists*.
- 10) K. Storchmann et al. (2007). The economic impact of the wine industry on hotels and restaurants in Walla Walla. *Whitman College Economic Department Working Papers No. 8*.
- 11) Ashenfelter, O. and Storchmann, K. (2006), Using a hedonic model of solar radiation to assess the economic effect of climate change: the case of Mosel valley vineyards. *NBER Working Paper No. 12380*. National Bureau of Economic Research, Cambridge, Mass.
- 12) Ashenfelter, O. and Storchmann, K. (2006), Using a hedonic model of solar radiation to assess the economic effect of climate change: the case of Mosel valley vineyards. Center of Economic Policy Studies. *CEPS Working Paper No. 130*. Princeton University.
- 13) Storchmann, K. (2006), The effect of global warming on wine quantity and price. A simultaneous model for Alsace from 1525-1875. *Whitman College Economic Department Working Papers No. 6*.
- 14) Ritchie, B. and Storchmann, K. (2006), Gasoline prices and automobile depreciation. Mimeo.
- 15) Schamel, G. and Storchmann, K. (2004), Germany. In: Anderson, K. (ed.), *The World's Wine Market – Globalization at Work*. pp. 110-123. London: Edward Elgar.
- 16) Storchmann, K. (2001), Externalitäten des Pkw-Verkehrs und Nulltarife im Öffentlichen Personennahverkehr – ein Paradigmenwechsel? (Automobile externalities and fare free transit – a paradigm shift?). *Wirtschaftsdienst*, 81(11), 651-657.
- 17) Storchmann, K. (1999), Regionale Bedeutung des Ruhrkohlenbergbaus. (Regional relevance of hard coal mining in the Ruhr Area). In: Hochschule Niederrhein (Hrsg.), *Mönchengladbacher Schriften zur wirtschaftswissenschaftlichen Praxis*, Band 3, Mönchengladbach, pp. 57-79.

- 18) Storchmann, K. (1999), Wie Mineralölsteuererhöhungen auf den ÖPNV wirken. (How fuel price increases affect public transport), *Der Nahverkehr*, 17, No. 4, 8-11.
- 19) Storchmann, K. (1997), Europäische Abgaben auf den Pkw-Verkehr - Eine notwendige Ergänzung der Infrastrukturpolitik der EU? (European tax on automobiles and gasoline – a necessary addition of the EU’s infrastructure policy?), In: Karl, H. (ed.), *Transeuropäische Netze: Die infrastrukturpolitischen Aufgaben der EU* (Institut für Europäische Integrationsforschung, Bonner Schriften zur Integration Europas, Band 9), Bonn, Europa Union Verlag, pp. 85-120.
- 20) Klemmer, P. and Storchmann, K. (1996), 50 Jahre Steinkohlenbergbau in Nordrhein-Westfalen. (50 years of hard coal mining in North-Rhine Westphalia), *Glückauf*, 132, 520-528.
- 21) Hillebrand, B., Klemmer, P. and Storchmann, K. (1995), Wege aus der Sackgasse - Befunde und Empfehlungen zum Klimagipfel in Berlin. (Escaping the dead end – findings and advice for the climate summit in Berlin), *RWI-Konjunkturbrief*, Nr. 2, (March 1995). pp. 10.

BOOKS

- 1) Ashenfelter, O., Gergaud, O., Storchmann, K. and Ziemba, W. (eds.) (2014). *World Scientific Handbook of Wine Economics*. World Scientific Publishing Co. Pte. Ltd. (in progress).
- 2) Ashenfelter O. and Storchmann, K. (eds.) (2014), *The Princeton Quantitative Handbook of Wine*. Commissioned by Princeton University Press (in progress).
- 3) Storchmann, K. (ed.) (2002), *Transport and the Environment*. Contributions of a senior seminar at Yale University. (RUFIS Ruhr-Forschungsinstitut für Innovations- und Strukturpolitik, Nr. 1/2002), ISL-Verlag, Hagen/Germany. pp 112.
- 4) Hillebrand, B., Löbbe, K., Storchmann, K. et al. (2001). *Nachhaltige Entwicklung in Deutschland – ausgewählte Problemfelder und Lösungsansätze*. (Sustainable development in Germany – selected issues). (Untersuchungen des Rheinisch-Westfälischen Instituts für Wirtschaftsforschung, Heft 19), Essen, RWI.
- 5) Storchmann, K. (1999). *Das Defizit im öffentlichen Personennahverkehr in Theorie und Empirie*. (Theoretical and empirical assessment of transit deficits), (Schriftenreihe des Rheinisch-Westfälischen Instituts für Wirtschaftsforschung, Neue Folge, Heft 64), Berlin, Duncker & Humblodt, pp 169.
- 6) Storchmann, K. and Kyrou, P. (1997). *Steinkohlenbergbau im Ruhrgebiet. Entwicklung, Subventionen, Beschäftigungseffekte*. (Hard coal mining in the Ruhr Area – development, subsidies, employment), (Schriftenreihe des Ruhr-Forschungsinstituts für Innovati-

- ons- und Strukturpolitik, Nr. 3/1997), Bochum, Brockmeyer, pp 49.
- 7) Hillebrand, B., Wackerbauer, J., Behring, K., Karl, H.-D., Lehr, U., Oberheitmann, A., Ratzenberger, R., Siebe, T. and Storchmann, K. (1996). Gesamtwirtschaftliche Beurteilung von CO₂-Minderungsstrategien (Macroeconomic assessment of CO₂ reduction strategies. Expertise for the Federal Ministry of Economics), (ifo Studien zur Umweltökonomie 22), München, Ifo, pp 135.
 - 8) Hillebrand, B., Wackerbauer, J., Behring, K., Karl, H.-D., Lehr, U., Oberheitmann, A., Ratzenberger, R., Siebe, T. and Storchmann, K. (1996). Gesamtwirtschaftliche Beurteilung von CO₂-Minderungsstrategien (Macroeconomic assessment of CO₂ reduction strategies. Expertise for the Federal Ministry of Economics), (Untersuchungen des Rheinisch-Westfälischen Instituts für Wirtschaftsforschung, Heft 19), Essen, RWI, pp 135.
 - 9) Frank, B., Halstrick-Schwenk, M., Hecht, D., Hillebrand, B., Karl, H., Klemmer, P., Löbbe, K., Storchmann, K., Terlau, W., Werbeck, N. and Wink, R. (1994). Grundlagen eines mittelfristigen umweltpolitischen Aktionsplans. Gutachten im Auftrag des Umweltbundesamtes. (Framework of an environmental action plan. Expertise for the Federal Environmental Agency), (Untersuchungen des Rheinisch-Westfälischen Instituts für Wirtschaftsforschung, Heft 10), Essen, RWI, pp 336.
 - 10) Hamm, R. and Storchmann, K. (1992). Steinkohlenbergbau im Ruhrgebiet - Entwicklung, politischer Rahmen, Regionalverflechtung und Diversifizierung. (Hard coal mining in the Ruhr Area – development, political frame, regional integration and diversification), (RWI-Papiere, Nr. 30), Essen, RWI, pp 30.
 - 11) Storchmann, K. (1991). Konjunktur und Kommunalverschuldung (Business cycle and municipal debt), (Forschungsberichte der Gesellschaft für interdisziplinäre Forschung G.I.F., Nr. 11), Bochum, G.I.F., pp 64.

PROCEEDINGS

- 1) Storchmann, K (2013). Expert opinion on the wine market. Proceedings of the American Philosophical Society. Annual Conference, April 20. Proceedings Vol. 156, No.3, forthcoming.
- 2) Antoy, L., Ashenfelter, O. and Storchmann, K. (2010). Global Warming's Impact on the Wine Industry in the European Union. 4th Annual Meeting of the American Association of Wine Economists AAWE in Davis, California (June 25-28, 2010).
- 3) Jaeger, D., Schwartz, E., Storchmann, K. and Zhitomirsky (2010). Wine Retail Prices in the U.S. -- Determinants of Level and Dispersion. 4th Annual Meeting of the American Association of Wine Economists AAWE in Davis, California (June 25-28, 2010).

- 4) Lee, A., Mitterling, A. and Storchmann, K. (2009). Signaling Wine Quality with Price. An Analysis of Wine Regions in the U.S. 3rd Annual Meeting of the American Association of Wine Economists AAWE in Reims (Champagne), France (June 18-21, 2009).
- 5) Schamel, G. and Storchmann, K (2008). The value of gold medals. Evidence from the German DLG wine awards. 2nd Annual Meeting of the American Association of Wine Economists AAWE in Portland, Oregon (August 14-16, 2008).
- 6) Schnabel, H. and Storchmann, K (2008). Signaling with prices. Evidence from the German wine market. 2nd Annual Meeting of the American Association of Wine Economists AAWE in Portland, Oregon (August 14-16, 2008).
- 7) Storchmann, K. (2007), Wine and Global Warming: Evidence from the Little Ice Age. 1st Annual Meeting of the American Association of Wine Economists AAWE in Trier, Germany (May 23-26, 2007).
- 8) Ashenfelter, O. and Storchmann, K. (2007), Using a hedonic model of solar radiation to assess the economic effect of climate change: the case of Mosel valley vineyards. 1st Annual Meeting of the American Association of Wine Economists AAWE in Trier, Germany (May 23-26, 2007).
- 9) Ashenfelter, O., Keefer, B. and Storchmann, K. (2006), Wine and Weather Revisited: Auction Prices versus Retail Prices. 13th annual meeting of the Vineyard Data Quantification Society (VDQS) in Bordeaux.
- 10) Zachariadis, T., Clerides, S. and Storchmann, K. (2006), Fuel Prices vs. automobile fuel economy standards in a CO₂-constrained transport sector. Presentation at the IEA and IASA International Energy Workshop 2006 in Cape Town (June 29, 2006).
- 11) Storchmann, K. (2005), Rhine Wine Quality and English Weather. 12th Annual Conference of the VDQS in Macerata, Italy, June 2005.
- 12) Ashenfelter, O. and Storchmann, K (2003), Are Mosel wine prices determined by experts or fundamentals? Oenometrie X. 10th annual meeting of the Vineyard Data Quantification Society in Budapest/Hungary.
- 13) Ashenfelter, O. and Storchmann, K. (2002), Wine, wheat, and climate change: Evidence from the Little Ice Age. In: Oenometrie IX. 9th annual meeting of the Vineyard Data Quantification Society in Montpellier/France.
- 14) Storchmann, K. (2002), Asymmetric information and markets in transition: vineyard auctions in the Mosel valley after the French Revolution. In: Oenometrie IX. 9th annual meeting of the Vineyard Data Quantification Society in Montpellier/France.
- 15) Ashenfelter, O. and Storchmann, K. (2001), Wine prices and solar panels. The value of vineyard sites. In: Oenometrie VIII. 8th annual meeting of the Vineyard Data Quantification Society.

ety in Saint Helena/California.

- 16) Schamel, G. and Storchmann, K. (2001), The German wine market: Production, consumption and international trade. Wine economics workshop as part of the 11th Australian Wine Industry Technical Conference in Adelaide, October 7-11, 2001. Adelaide University's Centre for International Economic Studies.
- 17) Ashenfelter, O. and Storchmann, K. (2000), The quality of vineyard sites in the Mosel valley of Germany. An ordered probit approach. In: Cahier Scientifique No. 4, Oenometrie VII. 7th annual meeting of the Vineyard Data Quantification Society in Rheims/France.
- 18) Jones, G. and Storchmann, K. (1998), Phenology, Climate, and Wine Market Prices. In: Proceedings of the 1998 Association of American Geographers Annual Meeting, Boston, MA, March 25-28, AAG, Washington DC, pp. 35-37.
- 19) Storchmann, K. (1991), Konjunkturreagibilität kommunaler Verschuldung. (Cyclical sensitivity of municipal debts), In: Verband Deutscher Städtestatistiker, Ausschuß Finanzen (ed.), Informationen aus der kommunalen Infrastruktur- und Finanzstatistik, 43. Jahrestagung, Dortmund, pp. 33-57.

GRANTS

- 1) Study on the Competitiveness of European Wines (Part: United States). Grant from European Commission. Joint with COGEA, Rome.
- 2) Developing Wine Marketing Strategies for the Mid-Atlantic Region (2012). Grant from USDA. Joint with Kathleen Kelley, Jeffrey Hyde, Denise Gardener (all Penn State U), Brad Rickard (Cornell), Ramu Govindasamy (Rutgers).
- 3) The Demographics of Special Events in Walla Walla (2008). Grant from Tourism Walla Walla.
- 4) The Economic Potential of Whitman College Students on Downtown Walla Walla (2008). Grant from Walla Walla Downtown Foundation.
- 5) Walla Walla Valley Wine Cluster Economic Development Program (2007). Grant from Washington State Department of Community, Trade and Economic Development.
- 6) Dehio, J., Löbbe, K., Moos, W. and Storchmann, K. (2000), Arbeit und Ökologie. Gutachten im Auftrag der Hans-Böckler-Stiftung. (Labor and ecology. Grant from Hans-Böckler-Foundation), Rheinisch-Westfälisches Institut für Wirtschaftsforschung (RWI), Essen, pp. 256.
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